<u>HITA BASIC BUSINESS PLAN</u>

- Complete Feasibility Study which gives much direction for moving forward.
- Purchase Property to make sure there is available land on the island and mainland for new ferry port.
- Bring Grant Writer Linda Davis-Kirksey back on the payroll to apply for grants.
- Many grants require a match. 80% is paid and HITA must come up with 20%. We have identified a private investor willing to provide the 20% DVM utilities.
- All necessary permits will be applied for with guidance from OHM.
- Dock Surveying and Engineering will be completed with guidance from OHM.
- HITA will construct four docks, two on the mainland and two on the island.
- Road Paving will be completed. MDOT will provide any necessary assistance with traffic flow information and requirements needed.
- Pole Barn will be built for Equipment and needed maintenance.
- HITA will purchase three ice breaking ferries.
- A website will be created for on going communication with the public, and an option to purchase ferry passes electronically. Credit cards will be accepted.

The estimated entire cost for the New Ferry Port project is \$38,000,000.00.